

THE ORANJE GROVE

Oranje Commercial Janitorial Newsletter

Nº1, 2020

Our CEO is Passionate About Partnerships

We care as much about partnerships as we do about cleaning



As we move forward into 2020, my commitment to you as the CEO of Oranje Commercial Janitorial, is that we continue the positive momentum from 2019 in disrupting the cleaning industry and continuing to provide our staff the structure, support, and resources to succeed within your Facilities.

We have strengthened our leadership team to provide you with multiple layers of management and oversight. We are incorporating new ideas,

conducting more hands-on training, implementing fun uniforms and hosting events featuring the all-new "Happy Van" to enhance the experience of not only our employees, but you as a customer, with the end goal of building long lasting partnerships with the people we serve.

I'm sure you are wondering, How is Oranje planning to "Disrupt" the cleaning industry. What is Oranje doing that hasn't been done before? My answer is that we are

We are on a mission to disrupt the cleaning industry by creating lasting partnerships with the people we serve.

creating a culture in which we genuinely care. We genuinely care to the point that our operational duties and functions are closely tied to our core values as a company.

Utilizing this 4 pillar approach keeps us focused, consistently measured, and engaged with our customers. We put you first in everything we do, show our colors in each building we clean, believe in transparency, and understand that common sense should always be common practice.

Our team is empowered to make decisions. We are tracking individual KPI's, sharing metrics, and giving back to the community.

We truly appreciate the partnerships we have and we look forward to building upon those in 2020.

- Joshua Woodworth, CEO

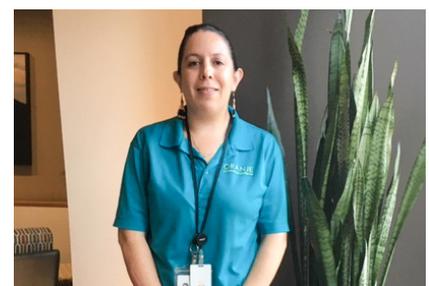
Meet Elizabeth Botello

How long have you been working at Oranje? Can you believe it's been a year and 3 months?

What do you like to do when you are not at work? I like to go shopping, take my daughters to

the park, I like to go on long walks by myself

What is something that you like cooking? I love making Chiles Rellenos, I make a lot of soups for my daughters, I really enjoy it!



Using Technology to Deliver on Our Promises

Connecting our field cleaning associates to their superusiors



As we all know, this janitorial industry can be quite busy, it's definitely not just showing up to clean and go home, there are too many things happening on a day to day basis. This is why these days we rely on technology to help us make our workdays more productive and efficient.

Even cooler, all the data is tracked with the intention of sharing with you, our customer. We beleive in transparency and SWEPT is a tool that enables us to deliver on our values.

The SWEPT app is doing that for everyone at Oranje, this app is helping everyone with the following:

Tracking Time

Helps you track your cleaners from anywhere with it's GPS. This ensure that our associates are putting in the correct amount of time. If too little or too much time is spent, we immediately dispatch a superusior to correct the issue.

Doing inspections

Each inspection is customized to the specific characteristics

of your facility. Customized inspections allows us to share information with you when it comes to measuring quality and performance.

Efficient Communication

Since all of our cleaning associates are on the SWEPT app, we are able to efficiently communicate with one or all of them in real-time. For example, if we notice an increase in issues related to vacuuming, we can message the entire field with updated floor care training.

Placing supplies orders

These is a huge help because it enables the employee and supervisor to communicate instantly and place supply orders more efficiently. Oranje establishes "par" levels at each building and SWEPT allows us to execute real-time inventory control ensuring we are not over or under ordering for your building.

Reporting Problems

The last thing you want is to find out about a problem from your client, this app helps with reporting issues and creates a more efficient way to fix problems on the spot

Let us know if you are interested to see a demo of how we use SWEPT in your building.

We Are Run by a Simple Belief: We Are a People Company...

We just happen to do commercial cleaning.

That's why we put you first in everything we do; and why we show our colors in every building we clean.

That's why we believe in transparency and that common sense should always be common practice.

We've always been a cleaning company focused on partnerships. It's guided our decisions. It's driven our people. It's what sets us apart.

Because when you're an Oranje in an industry of beige, people expect something different and that's exactly what we want!

Check our our new website at oranje.us!

Making Payments and Making Cookies

The most amazing cookies from an amazing person



Shanda works in our Accounts Payable Department, and when she is not at work, she loves to bake, and she is truly amazing at it and no details are left unnoticed.

Shanda's Snickerdoodle cookies are to die for, here's the recipe

INGREDIENTS

- ½ CUP - Butter, softened
- ½ CUP - Shortening
- 1 ½ CUP - White Sugar
- 2 Eggs
- 2 TSP - Vanilla Extract
- 2 ¾ CUP - All Purpose Flour
- 2 TSP - Cream of Tartar
- 1 TSP - Baking Soda
- ¼ TSP - Salt
- 2 TB - White Sugar
- 2 TSP - Ground Cinnamon

DIRECTIONS:

1. Preheat oven to 400 degrees F.
2. Cream together butter, shortening, 1 ½ Cups Sugar, Eggs and vanilla. Blend in the flour, cream of tartar, soda and salt. Shape dough into rounded spoonful balls.
3. Mix the 2 tablespoons sugar and cinnamon. Roll the balls of dough in the mixture. Place 2 inches apart on ungreased baking sheets.
4. Bake 8 to 10 minutes, or until set but still soft. Remove immediately from baking sheets.
5. Enjoy!



Q1 & Q2 Scheduled Training

At Oranje we are committed to training our staff so they understand how to not only respond to emergencies, but most importantly, continue working safe and effectively on the job site. Over the next 6 months our staff will be trained on the following:

February: Custodial Closet Cleaning and Maintenance

March: Run, Hide, Fight - Active Shooter Situations

April: HazCom and SDS overview

May: Carpet spotting & stain removal

June: HIPAA

July: Window Cleaning Training

Rigoberto Celebrates 5 Years with Oranje



Rigoberto is an associate at the American Airlines Hangar. On Sundays he loves to go to church with his wife and daughter. After church, he likes to go eat at a restaurant or grill steaks at home.

He also does mechanic work on cars, appliances, and motors. When he lived in El Salvador he was a certified mechanic. He is always looking on the internet on how to fix things.

Meet Gary Peloso, Our Amazing Customer From American Airlines

Gary Peloso, how long have you been working at AA?
I've been working here for over 33 years!! Time flies!

What do you do for fun on your spare time? I have several hobbies; they include anything outdoors (gardening, hiking, car racing.), and cooking!

What is your favorite meal to cook at home? I'm a huge foodie! I would have to say any kind of pasta dish! I love pasta! It's a great meal to share with family and friends.

What is your favorite movie? There's some old-school Comedy movies that are classics; I'd say a toss-up between 'Planes, Trains, and Automobiles,' and 'Christmas Vacation.'



Dear JC ~

Our Dir. Of Ops. answers your questions

Dear JC, I recently experienced a major toilet overflow that came out onto my carpet. Since then, my carpet has had a foul mildew type odor. I find myself spraying the carpets with a deodorizer multiple times a week and no luck. Help! -MB

Dear MB, these toilet nightmares happen to the best of us. Judging from your smells, it appears you may have a bacteria that is taking over.

1 - Vacuum the affected area.

2- Spray down an enzyme based cleaner and let sit at least 10 minutes to allow the enzymes active and do the job. You can purchase enzymes at cleaning supply store like Waxie, Brady, or Maintenance Mart.

3- Extract the carpets and repeat steps 1, 2, and 3 until the odor is gone.

4- Using carpet blowers will help speed up the drying process. Remember, do not walk on the carpet until it is completely dry.

I trust by using this process you're senses (and friends) will immediately begin thanking you. If you need any additional help in eliminating this stink, please don't hesitate in giving us a call.

- JC Reyes, Director of Operations

Do You Like the Smell of Free Cleaning?

Have you heard about the Oranje Rewards program?

Are you interested in free monthly cleaning?

Do you know other business that need cleaning?

Start earning \$\$\$ today. Visit:

clean.oranje.us/rewards

Thank You Clarita For 5 Years of Service at Oranje

Clarita Balderas is celebrating her 5th year at Oranje.

When not working, Clarita loves to cook, spend time at home, and occasionally go out dancing with her husband.

Clarita would never brag, but we will do it for her. She is an amazing cook. Barbacoa, tacos, and chili rellenos are her specialties.

